

INTERNATIONAL LAWYERS NETWORK

Where Lawyers Become Friends



For more information,
contact:

Lindsay Griffiths

Executive Director

International Lawyers Network

11B Opal Court

Barneget, NJ 08005

Phone: 201.594.9430/Fax:

201.740.9765

lindsaygriffiths@iln.com

www.iln.com

Become a part of a worldwide resource for global ventures

To keep pace with the increasingly global nature of our economy as modern technology bridges the gap between countries and continents, it is essential for companies to have accessible and reliable legal counsel around the globe. As companies navigate the uncertain terrain of foreign business environments, trustworthy and timely advice and personalized attention can mean the difference between success and failure.

The International Lawyers Network understands the importance of delivering high quality service through our member firms to their clients. As one of the largest networks of experienced attorneys in the world, the ILN provides a platform for clients to access quality legal professionals worldwide, with the cost-effectiveness and personalized service only independent, regional law firms can provide.

The excellence, demonstrated experience, worldwide presence, and relationships of the International Lawyers Network combine to make us one of the leading associations of independent law firms in the world.

The International Lawyers Network

The International Lawyers Network is a leading worldwide network of more than 91 law firms in 66 countries, with 5,000 lawyers. ILN firms have been helping clients with their international legal and business needs through their ILN partners since 1988. Become an ILN member to be a part of our vast global legal and business network.

Benefits of Membership

- **Gain worldwide presence:** Gain international expertise without the expense of opening and maintaining an office in other countries.
- **Forge valuable relationships:** Create strong personal and professional relationships that go beyond each individual file. These relationships ensure that your files are handled by a firm that will treat your clients the way that you treat your clients.
- **Guarantee responsiveness:** When receiving a referral, a member firm will contact the receiving firm by email or telephone within 24 hours.
- **Utilize a powerful marketing tool:** From enhancing your visibility through our electronic newsletters to recommendations and referrals by firms that believe in your expertise, our members are consistently in the spotlight for existing and prospective clients.



INTERNATIONAL LAWYERS NETWORK

ILN MEMBER FIRM DIRECTORY

Country	Office	Firm	Country	Office	Firm
Africa			Portugal	Lisbon	MGRA & Associados
Kenya	Nairobi	C. Mpathia Advocates	Romania	Bucharest	PETERKA & PARTNERS
Uganda	Kampala	BNM Advocates	Scotland	Glasgow	Miller Samuel Hill Brown LLP
Asia Pacific			Slovenia	Ljubljana	Law firm Kavčič, Bračun & Partners, o.p., d.o.o.
Australia	Melbourne	Kalus Kenny InteleX	Spain	Barcelona	BROSA Abogados & Economistas
China	Shanghai	Llinks Law Offices	Spain	Madrid	López-Ibor Abogados
China	Hong Kong	SFKS CK Kwong, Solicitors	Sweden	Stockholm	Hellström
China	Hong Kong	Sit, Fung, Kwong & Shum	Sweden	Stockholm	Ekenberg & Andersson Advokatbyrå
China	Taiwan	Lee & Li, Attorneys-at-Law	Switzerland	Geneva	SJA Advocats SA
India	New Delhi	Ahlawat & Associates	Switzerland	Zurich	wehinger kaelin ferrari ag
India	New Delhi	LexCounsel Law Offices	Turkey	Istanbul	Özcan & Natan Attorney Partnership
Japan	Tokyo	Wada & Watanabe	Ukraine	Kyiv	PETERKA & PARTNERS
Malaysia	Kuala Lumpur	Anad & Noraini	Middle East		
New Zealand	Auckland	Burton Partners	Israel	Tel Aviv	Joseph Shem Tov & Co.
Philippines	Manila	Kapunán & Castillo Law Offices	UAE	Abu Dhabi	Salloum & Partners LLC
Singapore	Singapore	Goodwins Law Corporation	North America		
Thailand	Bangkok	Dej-Udom & Associates	Canada - Ontario	Toronto	Fogler, Rubinoff LLP
Central America/Caribbean			Canada - Quebec	Montreal	Robinson Sheppard Shapiro
Costa Rica	San Jose	Cordero & Cordero Abogados	Mexico	Mexico City	Martínez, Algaba, de Haro Curiel & Galván-Duque, S.C.
Europe			Mexico	Mexico City	Martínez Berlanga Abogados
Austria	Vienna	Brauneis Klauser Prandl Rechtsanwälte & De Bandt	USA - California	Newport Beach	Stradling Yocca Carlson & Rauth
Belgium	Brussels	LLPO Law Firm	USA - Colorado	Denver	Akerman
Cyprus	Nicosia	PETERKA & PARTNERS	USA - Delaware	Wilmington	Connolly Gallagher LLP
Czech Republic	Prague	DAHL Law Firm	USA - District of Columbia	Washington	Epstein Becker & Green, P.C.
Denmark	Copenhagen	Fladgate LLP	USA - Florida	Miami	Shutts & Bowen LLP
England	London	TGS Baltic	USA - Georgia	Atlanta	Akerman
Estonia	Tallinn	Fenno Lawyers	USA - Illinois	Chicago	McDonald Hopkins LLC
Finland	Helsinki	Reinhart Marville Torre	USA - Louisiana	New Orleans	Akerman
France	Paris	GRUNDWERK Legal (Labour & Employment Specialist)	USA - Massachusetts	Boston	Davis, Malm & D'Agostine, P.C.
Germany	Frankfurt	OMF Otto Mittag & Partner (Corporate Specialist)	USA - Michigan	Royal Oak	Howard & Howard Attorneys PLLC
Germany	Frankfurt	WOLPERT RECHTSANWÄLTE PartG mbB (IP Specialist)	USA - Missouri	St. Louis	Lewis Rice LLC
Germany	Bad Homburg	A&K Metaxopoulos and Partners	USA - Nevada	Las Vegas	Howard & Howard Attorneys PLLC
Greece	Athens	Jalsovszky Law Firm	USA - New York	New York	Epstein Becker & Green, P.C.
Hungary	Budapest	Holmes O'Malley Sexton LLP	USA - New York	New York	Davis & Gilbert LLP
Ireland	Dublin	EXP Legal - Italian & International Law Firm	USA - Ohio	Cleveland	McDonald Hopkins LLC
Italy	Rome	Ferrari Pedeferra Boni Studio Legale Associato	USA - Pennsylvania	Philadelphia	Royer Cooper Cohen Braunfeld LLC
Italy	Milan	TGS Baltic	USA - Texas	Austin	Akerman
Latvia	Riga	Bouchoms & Braesch	USA - Texas	Dallas	Akerman
Liechtenstein	Schaan	Lutgen & Associés	USA - Texas	Dallas	Torres Law - Customs & Global Trade
Lithuania	Vilnius	Müller & Partner Rechtsanwälte	USA - Texas	Houston	Akerman
Luxembourg	Luxembourg	Acumum Legal & Advisory	USA - Texas	San Antonio	Akerman
Luxembourg	Luxembourg	PlasBossinade Advocaten, N.V.	USA - Washington	Seattle	Ogden Murphy Wallace, P.L.L.C.
Malta	Gzira	UdinkSchepel Advocaten B.V.	South America		
Netherlands	Groningen	Økland & Co DA	Argentina	Buenos Aires	Salaberren & López-Sansón Abogados
Netherlands	The Hague		Brazil	São Paulo	KLA - Koury Lopes Advogados
Norway	Lillestrøm		Chile	Santiago	PAGBAM Schwencke
			Colombia	Bogotá	Gamboa, García & Cardona Abogados



Attentive Services & Expertise

Profile of ILN Members

Each of our member firms is international in outlook and staffed by highly trained senior attorneys who are experts in a broad range of practice areas. Our members have demonstrated experience in working successfully with international companies. They are independent, mid-sized firms within their jurisdictions, and are committed to the focus of the International Lawyers Network.

Each ILN member firm is composed of highly respected attorneys with significant expertise in a broad range of practice areas, including:

- Corporate and securities law;
- Real Estate law;
- Taxation;
- Commercial litigation;
- Alternative dispute resolution
- Employment and expatriate law;
- Government contracting;
- Intellectual property law;
- Estate planning & administration.

Historically, companies would turn to large multi-national law firms when addressing international legal needs. However, size often translates into higher fees, impersonal service, and confusing lines of communication.

The International Lawyers Network offers all the advantages of these “mega-firms,” while also giving its clients a level of cost-effectiveness and personalized, partner-level service often lacking at the large multi-nationals. The ILN counsel who is referred in a foreign country becomes the primary advisor on a client’s international issues, with a direct and personal approach to consultation and representation. Thus, ILN clients can establish relationships with foreign counsel that are similar to the relationships experienced in the client’s home country.

The ILN provides clients with high-quality service from experienced local counsel who work in firms that maintain excellent reputations in their own countries. This means that clients have immediate access to attorneys who are native, both linguistically and culturally, to the country of interest.

Success Stories

IBM & ILN Collaborate

Lowell Lifschultz of Epstein Becker & Green, PC, the ILN's New York member and founding firm, presented the ILN to IBM as a controlled and unified solution to its international needs. "For middle market matters in a variety of jurisdictions, using the offices of the ILN with the extraordinary database they have about the Network's firms can get your problem solved in a timely manner, with the attention and care that it deserves. This attention and care, combined with the collective knowledge the Network provides, gives our clients a better service than could be found with a multinational firm," Mr. Lifschultz said in support of the ILN's collaborative efforts.

ILN Member Firms Work Together to Assist Hungarian Commercial Bank

A leading Hungarian commercial bank had been offered securities held on a securities account owned by a "Sparverein," a specific Austrian legal entity similar to a savings club, as collateral for a credit agreement with a separate entity. As the bank was unfamiliar with the corporate form of a Sparverein, and the laws applicable for such entities, it raised several questions and the bank wanted to ensure that its collateral would be valid and enforceable. These questions, among others, related to whether the Sparverein is allowed to offer its funds as collateral in general, and with respect to loans granted to a third party in particular, as well as the enforceability of the security deposit in a liquidation procedure or any other insolvency situation.

The bank, being a key client of ILN Hungarian member, Jalsovszky Law Firm, approached the firm to get their assistance with the matter in Austria. Partner Gábor Pázsitka contacted Dr. Andreas Bauer of the ILN's Austrian firm, Brauneis Klauser Prändl Rechtsanwälte GmbH (bkp), and following the necessary administration, bkp examined the case further and learned it would be a challenging one.

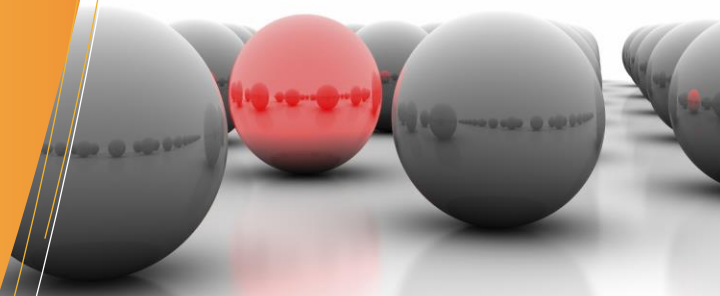
Mr. Pázsitka says that "Thanks to the excellent cooperation between bkp and our firm, we managed to understand the client's needs so that the Austrian legal opinion could address all the relevant issues. As a result, bkp delivered a thorough and comprehensive legal analysis, which has recently been forwarded to the client. We trust that they will be satisfied with bkp's opinion and thereby, the case could be successfully closed."

Through the cohesive work of ILN member firms, the client was able to wade through the challenges of this case and reach a successful conclusion.



ILN Member Finds Referral Success

"Thanks to the excellent cooperation between bkp and our firm, we managed to understand the client's needs so that the Austrian legal opinion could address all the relevant issues." – Gábor Pázsitka, partner at Jalsovszky Law Firm



ILN Specialty Groups



The International Lawyers Network Specialty Groups provide all member firms with the ability to pool their resources and take advantage of the tremendous strength and depth of their combined expertise. The shared goals of each of these groups can be identified as introducing and developing personal relationships through networking with fellow ILN specialists in their specific practice areas, generating business opportunities through the exchange of information and marketing materials, providing an easy method of communication and access to ILN attorney specialties within each of these practice areas, and finding better approaches and solutions for client issues.

ILN Specialty Groups

- **Banking & Finance**
- **Construction Law**
- **Corporate**
- **Cybersecurity & Data Privacy**
- **Estates & Trusts**
- **Intellectual Property**
- **International Commercial Transactions**
- **Labor and Employment**
- **Litigation**
- **Marketing**
- **Real Estate**
- **Restructuring & Insolvency**
- **Tax Law**
- **Technology, Media & Telecom (TMT)**



The International Lawyers Network is a worldwide organization of independent law firms that have formed an association for the professional exchange of information. The member law firms of the Network maintain complete autonomy, perform their professional services on an independent basis, and are not affiliated for the joint practice of law. The information contained in this publication is for informational purposes only and does not constitute legal advice.