INTERNATIONAL LAWYERS NETWORK

Where Lawyers Become Friends

For more information, contact:
Alan Griffiths
Executive Director
International Lawyers Network
86 Illinois Avenue
Waretown, NJ 08758
Phone: 201.594.9978/Fax: 201.740.9765
alangriffiths@iln.com
www.iln.com
I would like to extend to you a warm and personal welcome from the International Lawyers Network, a global community of lawyers situated in some of the most economically active areas of the world. The ILN is an extraordinary association of talented lawyers formed by a small collection of firms in 1988, and now comprising some 5,000 lawyers worldwide.

It is a dynamic and friendly organisation, the purpose of which is to share ideas, our knowledge of developments in the law and to assist our global collective client base with their needs for legal services. With an increasingly complex and globalised world, the ILN occupies a unique and special position in providing legal services from a wide-ranging pool of talented lawyers across the globe, built on trust and sustained relationships developed since the ILN’s founding.

Whether you be a client, a member, or someone interested in what we have to offer as a group, you are welcome to contact me, or any of the members who will assist in whatever way we can.

For a more complete picture of our members, their services and the global reach of the ILN, please feel free to contact our Executive Director, Alan Griffiths, or visit our website at http://www.iln.com.

Simon Ekins
Chairman
<table>
<thead>
<tr>
<th>Country</th>
<th>Office</th>
<th>Firm</th>
</tr>
</thead>
<tbody>
<tr>
<td>Africa</td>
<td>Maputo</td>
<td>MGRA &amp; Associados</td>
</tr>
<tr>
<td>Asia Pacific</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Australia</td>
<td>Melbourne</td>
<td>Hall &amp; Wilcox</td>
</tr>
<tr>
<td>China</td>
<td>Hong Kong</td>
<td>ST. Fung, Kwong &amp; Shum</td>
</tr>
<tr>
<td>India</td>
<td>New Delhi</td>
<td>LexCounsel Law Offices</td>
</tr>
<tr>
<td>Japan</td>
<td>Tokyo</td>
<td>Wada &amp; Watanabe</td>
</tr>
<tr>
<td>Malaysia</td>
<td>Kuala Lumpur</td>
<td>Anad &amp; Noraini</td>
</tr>
<tr>
<td>New Zealand</td>
<td>Auckland</td>
<td>Button Partners</td>
</tr>
<tr>
<td>Philippines</td>
<td>Manila</td>
<td>Kapunan &amp; Castillo Law Offices</td>
</tr>
<tr>
<td>Singapore</td>
<td>Singapore</td>
<td>Goodwins Law Corporation</td>
</tr>
<tr>
<td>Thailand</td>
<td>Bangkok</td>
<td>Dej-Udom &amp; Associates</td>
</tr>
<tr>
<td>Central America/Caribbean</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bahamas</td>
<td>Nassau</td>
<td>Halsbury Chambers</td>
</tr>
<tr>
<td>Costa Rica</td>
<td>San Jose</td>
<td>Cordero &amp; Cordero Abogados</td>
</tr>
<tr>
<td>Panama</td>
<td>Panama</td>
<td>Quijano &amp; Associates</td>
</tr>
<tr>
<td>Puerto Rico</td>
<td>San Juan</td>
<td>Goldman Antonetti &amp; Córdova, P.S.C.</td>
</tr>
<tr>
<td>Europe</td>
<td>Vienna</td>
<td>Braunies Klauser Prandi Rechtsanwälte</td>
</tr>
<tr>
<td>Belgium</td>
<td>Brussels</td>
<td>VDE Legal</td>
</tr>
<tr>
<td>Cyprus</td>
<td>Nicosia</td>
<td>Antis Triantafyllides &amp; Sons</td>
</tr>
<tr>
<td>Czech Republic</td>
<td>Prague</td>
<td>PETERKA &amp; PARTNERS</td>
</tr>
<tr>
<td>Denmark</td>
<td>Copenhagen</td>
<td>DAHL Law Firm</td>
</tr>
<tr>
<td>England</td>
<td>London</td>
<td>Fiadgate LLP</td>
</tr>
<tr>
<td>Estonia</td>
<td>Tallinn</td>
<td>TGS Baltic</td>
</tr>
<tr>
<td>Finland</td>
<td>Helsinki</td>
<td>Fenno – Attorneys-at-Law</td>
</tr>
<tr>
<td>France</td>
<td>Paris</td>
<td>Reinhart Marville Torre</td>
</tr>
<tr>
<td>Germany</td>
<td>Germany</td>
<td>Kübler GbR (Insolvency Specialist)</td>
</tr>
<tr>
<td>Germany</td>
<td>Frankfurt</td>
<td>Mattke Rechtsanwälte (Labour &amp; Employment Specialist)</td>
</tr>
<tr>
<td>Germany</td>
<td>Frankfurt</td>
<td>OFM - Otto Miftag &amp; Partner (Corporate Specialist)</td>
</tr>
<tr>
<td>Germany</td>
<td>Bad Homburg</td>
<td>Wolpert Rechtsanwälte (IP Specialist)</td>
</tr>
<tr>
<td>Greece</td>
<td>Athens</td>
<td>ASK Metaxopoulos and Partners</td>
</tr>
<tr>
<td>Hungary</td>
<td>Budapest</td>
<td>Jalsovszky Law Firm</td>
</tr>
<tr>
<td>Ireland</td>
<td>Dublin</td>
<td>HOMS Solicitors</td>
</tr>
<tr>
<td>Italy</td>
<td>Rome</td>
<td>EKP Legal - Italian &amp; International Law Firm</td>
</tr>
<tr>
<td>Italy</td>
<td>Milan</td>
<td>Ferrari Pededefi Boni Studio Legale</td>
</tr>
<tr>
<td>Latvia</td>
<td>Riga</td>
<td>TGS Baltic</td>
</tr>
<tr>
<td>Liechtenstein</td>
<td>Schaan</td>
<td>Müller &amp; Partner Rechtsanwälte</td>
</tr>
<tr>
<td>Lithuania</td>
<td>Vinius</td>
<td>TGS Baltic</td>
</tr>
<tr>
<td>Luxembourg</td>
<td>Luxembourg</td>
<td>Bouchoms &amp; Braesch</td>
</tr>
<tr>
<td>Luxembourg</td>
<td>Luxembourg</td>
<td>Lutgen &amp; Associés</td>
</tr>
<tr>
<td>Malta</td>
<td>Gzira</td>
<td>Acumum Legal &amp; Advisory</td>
</tr>
<tr>
<td>Netherlands</td>
<td>Groningen</td>
<td>PlasBossinaide Advocaten, N.V.</td>
</tr>
<tr>
<td>Netherlands</td>
<td>The Hague</td>
<td>UdinkSchepel Advocaten B.V.</td>
</tr>
<tr>
<td>North America</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Canada - Ontario</td>
<td>Toronto</td>
<td>Fogler, Rubinoff LLP</td>
</tr>
<tr>
<td>Canada - Quebec</td>
<td>Montreal</td>
<td>Robinson Sheppard Shapiro</td>
</tr>
<tr>
<td>Mexico</td>
<td>Mexico City</td>
<td>Martinez, Albega, de Haro</td>
</tr>
<tr>
<td>Mexico</td>
<td>Mexico City</td>
<td>Martinez Berlanga Abogados</td>
</tr>
<tr>
<td>USA – California</td>
<td>Beach</td>
<td>Stradling Yocca Carlson &amp; Rauth</td>
</tr>
<tr>
<td>USA – Delaware</td>
<td>Wilmington</td>
<td>Connolly Gallagher LLP</td>
</tr>
<tr>
<td>USA – District of Columbia</td>
<td>Washington</td>
<td>Epstein Becker &amp; Green, P.C.</td>
</tr>
<tr>
<td>USA – Florida</td>
<td>Miami</td>
<td>Shuts &amp; Bowen LLP</td>
</tr>
<tr>
<td>USA – Massachusetts</td>
<td>Boston</td>
<td>Davis, Malm &amp; D’Agostine, P.C.</td>
</tr>
<tr>
<td>USA – Michigan</td>
<td>Royal Oak</td>
<td>Howard &amp; Howard Attorneys PLLC</td>
</tr>
<tr>
<td>USA – Missouri</td>
<td>St. Louis</td>
<td>Lewis Rice LLC</td>
</tr>
<tr>
<td>USA – Nevada</td>
<td>Las Vegas</td>
<td>Howard &amp; Howard Attorneys PLLC</td>
</tr>
<tr>
<td>USA – New York</td>
<td>New York</td>
<td>Epstein Becker &amp; Green, P.C.</td>
</tr>
<tr>
<td>USA – New York</td>
<td>New York</td>
<td>Davis &amp; Gilbert LLP</td>
</tr>
<tr>
<td>USA – Ohio</td>
<td>Cleveland</td>
<td>McDonald Hopkins LLC</td>
</tr>
<tr>
<td>USA – Pennsylvania</td>
<td>Philadelphia</td>
<td>Royer Cooper Cohen Braunfeld LLC</td>
</tr>
<tr>
<td>USA – Texas</td>
<td>Dallas</td>
<td>Torres Law – Customs &amp; Global Trade</td>
</tr>
<tr>
<td>USA – Washington</td>
<td>Seattle</td>
<td>Ogden Murphy Wallace, P.L.L.C.</td>
</tr>
<tr>
<td>South America</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Argentina</td>
<td>Buenos Aires</td>
<td>Salaberen &amp; López-Sansón Abogados</td>
</tr>
<tr>
<td>Brazil</td>
<td>São Paulo</td>
<td>KLA - Koury Lopes Advogados</td>
</tr>
<tr>
<td>Chile</td>
<td>Santiago</td>
<td>Aninat Schwencke &amp; Cia</td>
</tr>
<tr>
<td>Colombia</td>
<td>Bogotá</td>
<td>VGCDec Abogados</td>
</tr>
<tr>
<td>Ecuador</td>
<td>Guayaquil</td>
<td>Jiménez-Carbo, Rodríguez &amp; Associates</td>
</tr>
</tbody>
</table>
Attentive Services & Expertise

Profile of ILN Members

Each of our member firms is international in outlook and staffed by highly trained senior attorneys who are experts in a broad range of practice areas. Our members have demonstrated experience in working successfully with international companies. They are independent, mid-sized firms within their jurisdictions, and are committed to the focus of the International Lawyers Network.

Each ILN member firm is composed of highly respected attorneys with significant expertise in a broad range of practice areas, including:

- Corporate and securities law;
- Real Estate law;
- Taxation;
- Commercial litigation;
- Alternative dispute resolution;
- Employment and expatriate law;
- Government contracting;
- Intellectual property law;
- Estate planning & administration.

Historically, companies would turn to large multinational law firms when addressing international legal needs. However, size often translates into higher fees, impersonal service, and confusing lines of communication.

The International Lawyers Network offers all the advantages of these “mega-firms,” while also giving its clients a level of cost-effectiveness and personalized, partner-level service often lacking at the large multi-nationals. The ILN counsel who is referred in a foreign country becomes the primary advisor on a client’s international issues, with a direct and personal approach to consultation and representation. Thus, ILN clients can establish relationships with foreign counsel that are similar to the relationships experienced in the client’s home country.

The ILN provides clients with high-quality service from experienced local counsel who work in firms that maintain excellent reputations in their own countries. This means that clients have immediate access to attorneys who are native, both linguistically and culturally, to the country of interest.

WWW.ILN.COM
Success Stories

IBM & ILN Collaborate

Lowell Lifschultz of Epstein Becker & Green, PC, the ILN’s New York member and founding firm, presented the ILN to IBM as a controlled and unified solution to its international needs. “For middle market matters in a variety of jurisdictions, using the offices of the ILN with the extraordinary database they have about the Network’s firms can get your problem solved in a timely manner, with the attention and care that it deserves. This attention and care, combined with the collective knowledge the Network provides, gives our clients a better service than could be found with a multinational firm,” Mr. Lifschultz said in support of the ILN’s collaborative efforts.

ILN Member Firms Work Together to Assist Hungarian Commercial Bank

A leading Hungarian commercial bank had been offered securities held on a securities account owned by a “Sparverein,” a specific Austrian legal entity similar to a savings club, as collateral for a credit agreement with a separate entity. As the bank was unfamiliar with the corporate form of a Sparverein, and the laws applicable for such entities, it raised several questions and the bank wanted to ensure that its collateral would be valid and enforceable. These questions, among others, related to whether the Sparverein is allowed to offer its funds as collateral in general, and with respect to loans granted to a third party in particular, as well as the enforceability of the security deposit in a liquidation procedure or any other insolvency situation.

The bank, being a key client of ILN Hungarian member, Jalsovszky Law Firm, approached the firm to get their assistance with the matter in Austria. Partner Gábor Pázsitka contacted Dr. Andreas Bauer of the ILN’s Austrian firm, Brauneis Klauser Prändl Rechtsanwälte GmbH (bkp), and following the necessary administration, bkp examined the case further and learned it would be a challenging one.

Mr. Pázsitka says that “Thanks to the excellent cooperation between bkp and our firm, we managed to understand the client’s needs so that the Austrian legal opinion could address all the relevant issues.” – Gábor Pázsitka, partner at Jalsovszky Law Firm

ILN Member Finds Referral Success

“Thanks to the excellent cooperation between bkp and our firm, we managed to understand the client’s needs so that the Austrian legal opinion could address all the relevant issues.” – Gábor Pázsitka, partner at Jalsovszky Law Firm

Through the cohesive work of ILN member firms, the client was able to wade through the challenges of this case and reach a successful conclusion.
The International Lawyers Network Specialty Groups provide all member firms with the ability to pool their resources and take advantage of the tremendous strength and depth of their combined expertise. The shared goals of each of these groups can be identified as introducing and developing personal relationships through networking with fellow ILN specialists in their specific practice areas, generating business opportunities through the exchange of information and marketing materials, providing an easy method of communication and access to ILN attorney specialties within each of these practice areas, and finding better approaches and solutions for client issues.

ILN Specialty Groups

- Corporate
- Cybersecurity & Data Privacy
- Energy
- Estates & Trusts
- Intellectual Property
- International Trade & Cross-Border Transactions
- Labor and Employment
- Litigation
- Marketing
- Medical Device & Drug Manufacturing Litigation
- Real Estate
- Restructuring & Insolvency
- Sports Law
- Tax Law

The International Lawyers Network is a worldwide organization of independent law firms that have formed an association for the professional exchange of information. The member law firms of the Network maintain complete autonomy, perform their professional services on an independent basis, and are not affiliated for the joint practice of law. The information contained in this publication is for informational purposes only and does not constitute legal advice.