



Fourth Quarter 2018



Coming Up!

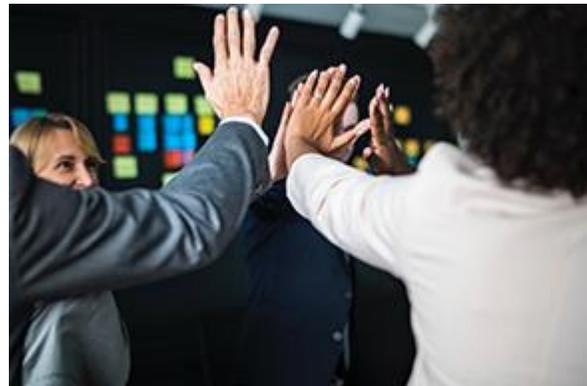
Check out these ILN events coming up! Registration materials are available through your ILN Ambassador! (Unsure who your Ambassador is? Check our [contact list here](#) to find out!)

November 15-18, 2018

2018 ILN Regional Conference of the Americas
Hosted by Howard & Howard
Las Vegas, Nevada

May 30 - June 2, 2019

2019 ILN 31st Annual Conference
Hosted by Ferrari Pedferri Boni Studio Legale
Associato
Milan, Italy



Welcome to the ILN's Newest Member Firm!

The ILN is pleased to announce it has welcomed a new member firm, Martinez Berlanga Abogados, in Mexico City, Mexico!

An independent, regional law firm, Martinez Berlanga Abogados provides clients with general corporate, restructurings, corporate finance, mergers and acquisitions, joint-ventures, cross border transactions, real estate, local and cross border trust structures and testamentary successions, as well as regulatory.

Learn more about Martinez Berlanga [here!](#)



ILN Webinar Invitation: October 15th | 11-12 EDT

"The Future is Now: How Tech is Changing the Delivery of Legal Services for the Mid-Tier"

Join us for a very exciting webinar that reprises the extremely popular session from our Annual Conference in Toronto ***"The Future is Now: How Tech is Changing the Delivery of Legal Services for the Mid-Tier"***

This panel will discuss the potential impact and opportunities for legal technology within the legal industry, how the industry is changing and what mid-sized firms can do to navigate and anticipate the changes.

- How is or has technology changed the scope and provision of legal services?
- How can mid-size firms benefit from such changes?
- What ethical questions need to be answered in connection with deployment of artificially intelligent legal systems?
- What will the future look like with technology enabled practices?

Join us for what promises to be an excellent session that will engage all levels at the firm. Consider inviting your technology professionals to join as well! To sign up for the webinar, please [email Lindsay](#) before October 10th - there is no cost to attend, but you need to register by October 10th to join!

Our panelists will be Rick Moscone, Partner & Chair, Securities Law Group, Fogler Rubinoff, Zena Applebaum, Director, Professional Firm Customer Segments, Thomson Reuters, Melissa LaFlair, LaFlair Legal and Project Management Services, and Ryan McClead, Principal at Sente Advisors.



Are your clients prepared for #MeToo?

The ILN Labor & Employment Group recently released their collaborative paper, "[Sexual Harassment in the Workplace](#)," which brings together 16 firms for a quick and practical reference for those with relevant labor needs in those jurisdictions. Please consider sharing this paper with your clients & social media networks. If your firm is interested in contributing to the addendum for this guide, we are releasing a

second edition later this year. Please contact [Lindsay](#) for additional information.

We Need YOU! ILN Specialty Group Activities

ILN Corporate Group

The Corporate Group is finalizing their 5th edition of their guide, "Establishing a Business Entity." Keep an eye out for emails and social promotions, so you can help to share with your clients!

ILN IP Group

Do you or your firm blog or write about intellectual property topics? We'd love to include you on our editorial calendar for [ILN IP Insider](#), our popular IP blog! Contact [Lindsay](#) for more information!

ILN Real Estate Group

Our Real Estate Group is digging into updating their 3rd edition of their collaborative guide on Buying & Selling Real Estate by jurisdiction. If you're interested in contributing, contact [Lindsay](#) for an outline!

ILN Restructuring & Insolvency

Are you attending INSOL Europe or the IBA Conference this month? Let us know, and we'll connect you with fellow ILN members in attendance!

Calling all Runners!



Photo by Anton Novoseltsev

Join [RunILN on Facebook](#) - RunILN is a networking group within the ILN designed to create community among ILN runners. There are so many runners within our firms, and we'd love to create a community among the ILN member runners! Connect with other ILN runners, see where we're running next (hint: it's Las Vegas!) and get training tips and share your own running experience. Runners of all levels are welcome!



Thank you to all of our delegates who joined us in Malta for our largest European Conference ever! We also welcomed our highest percentage of women delegates!

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About the International Lawyers Network

The International Lawyers Network is an association of 91 high-quality, full-service law firms with over 5,000 lawyers worldwide. The Network provides clients with easily accessible legal services in 67 countries on six continents. The ILN - where lawyers become friends.

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