



Second Quarter 2018



Specialty Group Activities

Don't miss out on these upcoming specialty group activities. RSVP to [Lindsay Griffiths](#) if you would like to participate:

- **Insolvency Group Europe Call:** "How is modern technology affecting insolvency work?" on May 2, 2018 at 4:30 pm CET
- **Intellectual Property Group INTA Lunch:** Loulay Bar & Grill, Seattle, Washington on May 21, 2018 at 1:15 PST
- **International Trade & Cross-Border Transactions Group Call:** "Collaboration & Cross-Marketing Opportunities" on May 23, 2018 at 10:00am ET

To participate in any of our [Specialty Groups](#), please contact [Lindsay Griffiths](#) for more information.



Coming Up!

Check out these ILN events coming up! Registration materials are available through your ILN Ambassador!

May 31 - June 3, 2018

ILN 30th Annual Conference
Hosted by Fogler Rubinoff LLP
Toronto, Canada

September 20 - 23, 2018

2018 ILN European Regional Conference
Hosted by Acumum Legal & Advisory
Malta

November 15-18, 2018

2018 ILN Regional Conference of the Americas
Hosted by Howard & Howard
Las Vegas, Nevada

Join the ILN IT & Innovation Group!

With technology and its implications being of strategic interest to our members, we are coordinating an "IT & Innovation Group" within the ILN. This group will be focused on discussing the key issues facing law firms today, how fellow firms are addressing these issues and sharing best practices, along with what solutions may work for members collaboratively. Additionally, this group may drive content for regular features during conferences, and through other communications throughout the year.

We are asking senior partners and technology professionals to let us know of their interest in participating - if this sounds like you, please send [Lindsay](#) an email. We would also ask that these individuals provide us with some feedback on what they would hope to get out of the group, including any goals or interests. Additional information will be forthcoming!



INTERNATIONAL LAWYERS NETWORK
presents

The Struggle is Real
How to embrace and profit from the Millennial-
driven future of law firms
featuring Wendy Merrill of Strategy Horse

Webinar Recording: "The Struggle is Real"

Earlier this month, we had a [successful webinar](#) with [Wendy Merrill](#) of Strategy Horse, on "The Struggle is Real: How to embrace and profit from the Millennial driven future of law firms."

This webinar tees up a dynamic workshop that Wendy will be running at our 2018 Annual Conference in Toronto. Check out the recording [here](#).



Delegates enjoyed a wonderful conference, hosted by Hall & Wilcox, in Melbourne, Australia, for the ILN's 2018 Asia Pacific Regional Conference, capped off with a Gala Dinner at the Melbourne Cricket Club, where some of the group channeled their inner post-match coach in the press room!

Connect with Your Fellow Members!



We highlighted the following firms in the first quarter of 2018:

[Otto Mittag Fontane](#)

[Lee International IP & Law Group](#)

[Torres Law - Customs & Global Trade](#)

For a full list of ILN member firms, click [here](#).

Networking Week Winner!

In January, the ILN celebrated International Networking Week by encouraging all of our members to reach out to someone they weren't already connected to, to introduce themselves, share about their firm and practice, and see if there may be some opportunities for collaboration. All participants were entered into a raffle to win a pair of Apple AirPods, and our winner was [Connolly Gallagher's Scott Swenson!](#)

Congrats to Scott, and to all of our networking week participants, who broadened their relationships with their fellow ILN members!

For more suggestions on how to add value to your membership, take a look at [these easy tips](#).



Calling all Runners!

Join [RunILN on Facebook](#) - RunILN is a networking group within the ILN designed to create community among ILN runners. Connect with other ILN runners, see where we're running next (hint: it's Toronto!) and get training tips and share your own running experience. Runners of all levels are welcome!

ILNBriefs

Did you know that in Denmark, if a horse-drawn carriage is trying to pass a car and the horse becomes uneasy, the owner of the car is required to pull over, and if necessary, cover the car?



Our ILN member, DAHL Law Firm, knows the law in Denmark

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ILN Briefs
Illustration by Lindsay Griffiths



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