

INTERNATIONAL LAWYERS NETWORK

Where Lawyers Become Friends



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Meeting New Challenges

A Letter From the Chairman

I would like to extend to you a warm and personal welcome from the International Lawyers Network, a global community of lawyers situated in some of the most economically active areas of the world. The ILN is an extraordinary association of talented lawyers formed by a small collection of firms in 1988, and now comprising some 5,000 lawyers worldwide.

It is a dynamic and friendly organisation, the purpose of which is to share ideas, our knowledge of developments in the law and to assist our global collective client base with their needs for legal services. With an increasingly complex and globalised world, the ILN occupies a unique and special position in providing legal services from a wide-ranging pool of talented lawyers across the globe, built on trust and sustained relationships developed since the ILN's founding.

Whether you be a client, a member, or someone interested in what we have to offer as a group, you are welcome to contact me, or any of the members who will assist in whatever way we can.

For a more complete picture of our members, their services and the global reach of the ILN, please feel free to contact our Executive Director, Alan Griffiths, or visit our website at <http://www.iln.com>.

Simon Ekins
Chairman

The International Lawyers Network

The International Lawyers Network is a leading worldwide network of more than 90 law firms in 67 countries, with 5,000 lawyers. ILN firms have been helping clients with their international legal and business needs through their ILN partners since 1988.





INTERNATIONAL LAWYERS NETWORK

ILN MEMBER FIRM DIRECTORY

Country	Office	Firm	Country	Office	Firm
Africa			Northern Ireland	Belfast	Cleaver Fulton Rankin
Mozambique	Maputo	MGRA & Associados	Norway	Lillestrøm	Økland & Co DA
Asia Pacific			Norway	Oslo	Bryn Aarflot – IP Practice
Australia	Melbourne	Hall & Wilcox	Poland	Warsaw	Kochanski Zieba & Partners
China	Hong Kong	Sit, Fung, Kwong & Shum	Portugal	Lisbon	MGRA & Associados
India	New Delhi	LexCounsel Law Offices	Romania	Bucharest	PETERKA & PARTNERS
Japan	Tokyo	Wada & Watanabe	Russia	Moscow	Lidings Law Firm
Malaysia	Kuala Lumpur	Anad & Noraini	Russia	St. Petersburg	Maxima Legal
New Zealand	Auckland	Burton Partners	Scotland	Glasgow	Miller Samuel Hill Brown LLP
Philippines	Manila	Kapunan & Castillo Law Offices	Slovakia	Bratislava	PETERKA & PARTNERS
Singapore	Singapore	Goodwins Law Corporation	Spain	Barcelona	BROSA Abogados & Economistas
South Korea	Seoul	Lee International IP & Law Group	Sweden	Stockholm	Hellström
Thailand	Bangkok	Dej-Udom & Associates	Sweden	Stockholm	Ekenberg & Andersson Advokatbyrå
Central America/Caribbean			Switzerland	Geneva	SJA Advocats SA
Bahamas	Nassau	Halsbury Chambers	Switzerland	Zurich	wehinger kaelin ferrari ag
Costa Rica	San Jose	Cordero & Cordero Abogados	Turkey	Istanbul	Özcan & Natan Attorney Partnership
Panama	Panama	Quijano & Associates	Middle East		
Puerto Rico	San Juan	Goldman Antonetti & Córdova, P.S.C.	Israel	Tel Aviv	Glusman & Co.
Europe			UAE	Abu Dhabi	Salloum & Partners LLC
Austria	Vienna	Brauneis Klausner Prandl Rechtsanwälte	North America		
Belgium	Brussels	VDE Legal	Canada - Ontario	Toronto	Fogler, Rubinoff LLP
Cyprus	Nicosia	Antis Triantafyllides & Sons	Canada - Quebec	Montreal	Robinson Sheppard Shapiro
Czech Republic	Prague	PETERKA & PARTNERS	Mexico	Mexico City	Martinez, Algaba, de Haro Curriel & Galván-Duque, S.C.
Denmark	Copenhagen	DAHL Law Firm	USA – California	Newport Beach	Stradling Yocca Carlson & Rauth
England	London	Fladgate LLP	USA – Delaware	Wilmington	Connolly Gallagher LLP
Estonia	Tallinn	TGS Baltic	USA – District of Columbia	Washington	Epstein Becker & Green, P.C.
France	Paris	Reinhart Marville Torre	USA – Florida	Miami	Shutts & Bowen LLP
Germany	Germany	Kübler GbR (Insolvency Specialist)	USA – Massachusetts	Boston	Davis, Malm & D'Agostine, P.C.
Germany	Frankfurt	Mattke Rechtsanwälte (Labour & Employment Specialist)	USA – Michigan	Royal Oak	Howard & Howard Attorneys PLLC
Germany	Frankfurt	Otto Mittag Fontane (Corporate Specialist)	USA – Missouri	St. Louis	Lewis Rice LLC
Germany	Bad Homburg	Wolpert Rechtsanwälte (IP Specialist)	USA – Nevada	Las Vegas	Howard & Howard Attorneys PLLC
Greece	Athens	A&K Metaxopoulos and Partners	USA – New York	New York	Epstein Becker & Green, P.C.
Hungary	Budapest	Jalovszky Law Firm	USA – New York	New York	Davis & Gilbert LLP
Ireland	Dublin	HOMS Solicitors	USA – Ohio	Cleveland	McDonald Hopkins LLC
Italy	Rome	EXP Legal – Italian & International Law Firm	USA – Pennsylvania	Philadelphia	Royer Cooper Cohen Braunfeld LLC
Italy	Milan	Ferrari Pedferri Boni Studio Legale Associato	USA – Texas	Dallas	Torres Law – Customs & Global Trade
Latvia	Riga	TGS Baltic	USA – Washington	Seattle	Ogden Murphy Wallace, P.L.L.C.
Liechtenstein	Schaan	Müller & Partner Rechtsanwälte	South America		
Lithuania	Vilnius	TGS Baltic	Argentina	Buenos Aires	Salaberen & López-Sansón Abogados
Luxembourg	Luxembourg	Bouchoms & Braesch	Brazil	São Paulo	KLA - Koury Lopes Advogados
Luxembourg	Luxembourg	Lutgen & Associés	Chile	Santiago	Aninat Schwencke & Cia
Malta	Gzira	Acumum Legal & Advisory	Colombia	Bogotá	VGCD Abogados
Netherlands	Groningen	PlasBossinade Advocaten, N.V.	Ecuador	Guayaquil	Jiménez-Carbo, Rodríguez & Associates
Netherlands	The Hague	UdinkSchepel Advocaten B.V.			



Attentive Services & Expertise

Profile of ILN Members

Each of our member firms is international in outlook and staffed by highly trained senior attorneys who are experts in a broad range of practice areas. Our members have demonstrated experience in working successfully with international companies. They are independent, mid-sized firms within their jurisdictions, and are committed to the focus of the International Lawyers Network.

Each ILN member firm is composed of highly respected attorneys with significant expertise in a broad range of practice areas, including:

- Corporate and securities law;
- Real Estate law;
- Taxation;
- Commercial litigation;
- Alternative dispute resolution
- Employment and expatriate law;
- Government contracting;
- Intellectual property law;
- Estate planning & administration.

Historically, companies would turn to large multi-national law firms when addressing international legal needs. However, size often translates into higher fees, impersonal service, and confusing lines of communication.

The International Lawyers Network offers all the advantages of these “mega-firms,” while also giving its clients a level of cost-effectiveness and personalized, partner-level service often lacking at the large multi-nationals. The ILN counsel who is referred in a foreign country becomes the primary advisor on a client’s international issues, with a direct and personal approach to consultation and representation. Thus, ILN clients can establish relationships with foreign counsel that are similar to the relationships experienced in the client’s home country.

The ILN provides clients with high-quality service from experienced local counsel who work in firms that maintain excellent reputations in their own countries. This means that clients have immediate access to attorneys who are native, both linguistically and culturally, to the country of interest.

Success Stories

IBM & ILN Collaborate

Lowell Lifschultz of Epstein Becker & Green, PC, the ILN's New York member and founding firm, presented the ILN to IBM as a controlled and unified solution to its international needs. "For middle market matters in a variety of jurisdictions, using the offices of the ILN with the extraordinary database they have about the Network's firms can get your problem solved in a timely manner, with the attention and care that it deserves. This attention and care, combined with the collective knowledge the Network provides, gives our clients a better service than could be found with a multinational firm," Mr. Lifschultz said in support of the ILN's collaborative efforts.

ILN Member Firms Work Together to Assist Hungarian Commercial Bank

A leading Hungarian commercial bank had been offered securities held on a securities account owned by a "Sparverein," a specific Austrian legal entity similar to a savings club, as collateral for a credit agreement with a separate entity. As the bank was unfamiliar with the corporate form of a Sparverein, and the laws applicable for such entities, it raised several questions and the bank wanted to ensure that its collateral would be valid and enforceable. These questions, among others, related to whether the Sparverein is allowed to offer its funds as collateral in general, and with respect to loans granted to a third party in particular, as well as the enforceability of the security deposit in a liquidation procedure or any other insolvency situation.

The bank, being a key client of ILN Hungarian member, Jalsovszky Law Firm, approached the firm to get their assistance with the matter in Austria. Partner Gábor Pázsitka contacted Dr. Andreas Bauer of the ILN's Austrian firm, Brauneis Klauser Prändl Rechtsanwälte GmbH (bkp), and following the necessary administration, bkp examined the case further and learned it would be a challenging one.

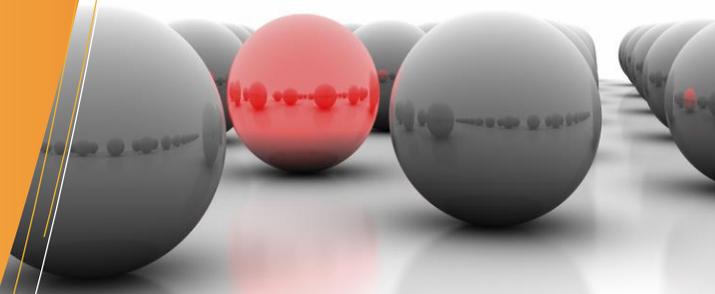
Mr. Pázsitka says that "Thanks to the excellent cooperation between bkp and our firm, we managed to understand the client's needs so that the Austrian legal opinion could address all the relevant issues. As a result, bkp delivered a thorough and comprehensive legal analysis, which has recently been forwarded to the client. We trust that they will be satisfied with bkp's opinion and thereby, the case could be successfully closed."

Through the cohesive work of ILN member firms, the client was able to wade through the challenges of this case and reach a successful conclusion.



ILN Member Finds Referral Success

"Thanks to the excellent cooperation between bkp and our firm, we managed to understand the client's needs so that the Austrian legal opinion could address all the relevant issues." – Gábor Pázsitka, partner at Jalsovszky Law Firm



ILN Specialty Groups



The International Lawyers Network Specialty Groups provide all member firms with the ability to pool their resources and take advantage of the tremendous strength and depth of their combined expertise. The shared goals of each of these groups can be identified as introducing and developing personal relationships through networking with fellow ILN specialists in their specific practice areas, generating business opportunities through the exchange of information and marketing materials, providing an easy method of communication and access to ILN attorney specialties within each of these practice areas, and finding better approaches and solutions for client issues.

ILN Specialty Groups

- **Corporate**
- **Cybersecurity & Data Privacy**
- **Energy**
- **Estates & Trusts**
- **Intellectual Property**
- **International Dispute Resolution**
- **International Trade & Cross-Border Transactions**
- **Labor and Employment**
- **Marketing**
- **Medical Device & Drug Manufacturing Litigation**
- **Real Estate**
- **Restructuring & Insolvency**
- **Sports Law**
- **Tax Law**



The International Lawyers Network is a worldwide organization of independent law firms that have formed an association for the professional exchange of information. The member law firms of the Network maintain complete autonomy, perform their professional services on an independent basis, and are not affiliated for the joint practice of law. The information contained in this publication is for informational purposes only and does not constitute legal advice.