

INTERNATIONAL LAWYERS NETWORK

Where Lawyers Become Friends



Join the ILN:

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Become a part of a worldwide resource for global ventures

To keep pace with the increasingly global nature of our economy as modern technology bridges the gap between countries and continents, it is essential for companies to have accessible and reliable legal counsel around the globe. As companies navigate the uncertain terrain of foreign business environments, trustworthy and timely advice and personalized attention can mean the difference between success and failure.

The International Lawyers Network understands the importance of delivering high quality service through our member firms to their clients. As one of the largest networks of experienced attorneys in the world, the ILN provides a platform for clients to access quality legal professionals worldwide, with the cost-effectiveness and personalized service only independent, regional law firms can provide.

The excellence, demonstrated experience, worldwide presence, and relationships of the International Lawyers Network combine to make us one of the leading associations of independent law firms in the world.

The International Lawyers Network

The International Lawyers Network is a leading worldwide network of more than 91 law firms in 66 countries, with 5,000 lawyers. ILN firms have been helping clients with their international legal and business needs through their ILN partners since 1988. Become an ILN member to be a part of our vast global legal and business network.

Benefits of Membership

- **Gain worldwide presence:** Gain international expertise without the expense of opening and maintaining an office in other countries.
- **Forge valuable relationships:** Create strong personal and professional relationships that go beyond each individual file. These relationships ensure that your files are handled by a firm that will treat your clients the way that you treat your clients.
- **Guarantee responsiveness:** When receiving a referral, a member firm will contact the receiving firm by email or telephone within 24 hours.
- **Utilize a powerful marketing tool:** From enhancing your visibility through our electronic newsletters to recommendations and referrals by firms that believe in your expertise, our members are consistently in the spotlight for existing and prospective clients.

Requirements for Membership



Profile of ILN Members

Each of our member firms is international in outlook and staffed by highly trained senior attorneys who are experts in a broad range of practice areas. Our members have demonstrated experience with international companies. They are independent, mid-sized firms within their jurisdictions, and are committed to the focus of the ILN.

Membership Costs

The proposed dues structure for 2018-2019 is as follows:

- \$2,500 per firm, plus
- \$2,500 per firm meeting credit, plus
- \$100 per attorney
- Minimum dues per year: \$6,000
- Cap of \$15,500 per firm
- Fees are billed in yearly increments (in January) and are payable upon receipt of the invoices

Membership Criteria

- Firms should be independent practices, responsible for their own staffs and work products.
- They should be mid-sized in their jurisdictions, with substantial partner involvement and oversight in client matters.
- Members should be well-established within their local jurisdictions.
- Firms should have broadly based commercial, corporate, business and litigation practices, with a focus on growing and developing new clients.
- Members should have a strong domestic focus and experience, coupled with significant expertise in international business matters, with English fluency.
- Membership in the ILN is non-exclusive and participation in regional and practice-specific networks is encouraged. However, it is preferred that members are not part of other international legal networks.
- Firms must demonstrate an ongoing commitment to the operation and development of the International Lawyers Network, including but not limited to, participation in Annual and Regional meetings, timely payment of dues, prompt response to ILN requests and referrals from other firms, and participation in additional ILN activities.
- Members must hold an appropriate level of liability insurance for their jurisdiction, to be reviewed by the Board of Directors.

Success Stories

IBM & ILN Collaborate

Lowell Lifschultz of Epstein Becker & Green, PC, the ILN's New York member and founding firm, presented the ILN to IBM as a controlled and unified solution to its international needs. "For middle market matters in a variety of jurisdictions, using the offices of the ILN with the extraordinary database they have about the Network's firms can get your problem solved in a timely manner, with the attention and care that it deserves. This attention and care, combined with the collective knowledge the Network provides, gives our clients a better service than could be found with a multinational firm," Mr. Lifschultz said in support of the ILN's collaborative efforts.

ILN Member Firms Work Together to Assist Hungarian Commercial Bank

A leading Hungarian commercial bank had been offered securities held on a securities account owned by a "Sparverein," a specific Austrian legal entity similar to a savings club, as collateral for a credit agreement with a separate entity. As the bank was unfamiliar with the corporate form of a Sparverein, and the laws applicable for such entities, it raised several questions and the bank wanted to ensure that its collateral would be valid and enforceable. These questions, among others, related to whether the Sparverein is allowed to offer its funds as collateral in general, and with respect to loans granted to a third party in particular, as well as the enforceability of the security deposit in a liquidation procedure or any other insolvency situation.

The bank, being a key client of ILN Hungarian member, Jalsovszky Law Firm, approached the firm to get their assistance with the matter in Austria. Partner Gábor Pázsitka contacted Dr. Andreas Bauer of the ILN's Austrian firm, Brauneis Klauser Prändl Rechtsanwälte GmbH (bkp), and following the necessary administration, bkp examined the case further and learned it would be a challenging one.

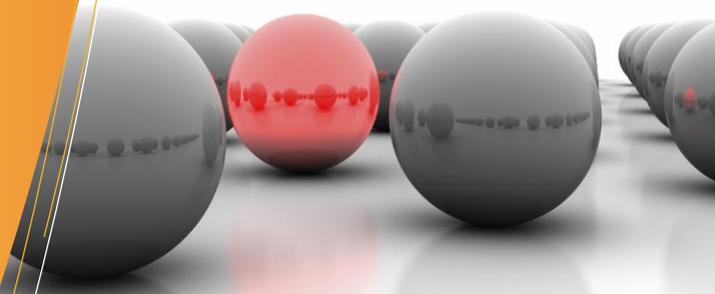
Mr. Pázsitka says that "Thanks to the excellent cooperation between bkp and our firm, we managed to understand the client's needs so that the Austrian legal opinion could address all the relevant issues. As a result, bkp delivered a thorough and comprehensive legal analysis, which has recently been forwarded to the client. We trust that they will be satisfied with bkp's opinion and thereby, the case could be successfully closed."

Through the cohesive work of ILN member firms, the client could wade through the challenges of this case and reach a successful conclusion.



ILN Member Finds Referral Success

"Thanks to the excellent cooperation between bkp and our firm, we managed to understand the client's needs so that the Austrian legal opinion could address all the relevant issues." – Gábor Pázsitka, partner at Jalsovszky Law Firm



ILN Specialty Groups



The International Lawyers Network Specialty Groups provide all member firms with the ability to pool their resources and take advantage of the tremendous strength and depth of their combined expertise. The shared goals of each of these groups can be identified as introducing and developing personal relationships through networking with fellow ILN specialists in their specific practice areas, generating business opportunities through the exchange of information and marketing materials, providing an easy method of communication and access to ILN attorney specialties within each of these practice areas, and finding better approaches and solutions for client issues.

ILN Specialty Groups

- **Corporate**
- **Cybersecurity & Data Privacy**
- **Energy**
- **Estates & Trusts**
- **Intellectual Property**
- **International Dispute Resolution**
- **International Trade & Cross-Border Transactions**
- **Labor and Employment**
- **Marketing**
- **Medical Device & Drug Manufacturing Litigation**
- **Real Estate**
- **Restructuring & Insolvency**
- **Sports Law**
- **Tax Law**





INTERNATIONAL LAWYERS NETWORK

ILN MEMBER FIRM DIRECTORY

Country	Office	Firm	Country	Office	Firm
Africa			Northern Ireland	Belfast	Cleaver Fulton Rankin
Mozambique	Maputo	MGRA & Associados	Norway	Lillestrøm	Økland & Co DA
Asia Pacific			Norway	Oslo	Bryn Aarflot – IP Practice
Australia	Melbourne	Hall & Wilcox	Poland	Warsaw	Kochanski Zieba & Partners
China	Hong Kong	Sit, Fung, Kwong & Shum	Portugal	Lisbon	MGRA & Associados
India	New Delhi	LexCounsel Law Offices	Romania	Bucharest	PETERKA & PARTNERS
India	Mumbai	Singhania & Company	Russia	Moscow	Lidings Law Firm
Japan	Tokyo	Wada & Watanabe	Russia	St. Petersburg	Maxima Legal
Malaysia	Kuala Lumpur	Anad & Noraini	Scotland	Glasgow	Miller Samuel Hill Brown LLP
New Zealand	Auckland	Burton Partners	Slovakia	Bratislava	PETERKA & PARTNERS
Philippines	Manila	Kapunan & Castillo Law Offices	Spain	Barcelona	BROSA Abogados & Economistas
Singapore	Singapore	Goodwins Law Corporation	Sweden	Stockholm	Hellström
South Korea	Seoul	Lee International IP & Law Group	Sweden	Stockholm	Ekenberg & Andersson
Thailand	Bangkok	Dej-Udom & Associates	Switzerland	Geneva	Advokatbyrå
Central America/Caribbean			Switzerland	Zurich	SJA Advocats SA
Bahamas	Nassau	Halsbury Chambers	Switzerland	Zurich	wehinger kaelin ferrari ag
Costa Rica	San Jose	Cordero & Cordero Abogados	Turkey	Istanbul	Özcan & Natan Attorney Partnership
Panama	Panama	Quijano & Associates	Middle East		
Puerto Rico	San Juan	Goldman Antonetti & Córdova, P.S.C.	Israel	Tel Aviv	Glusman & Co.
Europe			UAE	Abu Dhabi	Salloum & Partners LLC
Austria	Vienna	Brauneis Klausner Prandl Rechtsanwälte	North America		
Belgium	Brussels	VDE Legal	Canada - Ontario	Toronto	Fogler, Rubinoff LLP
Cyprus	Nicosia	Antis Triantafyllides & Sons	Canada - Quebec	Montreal	Robinson Sheppard Shapiro
Czech Republic	Prague	PETERKA & PARTNERS	Mexico	Mexico City	Martinez, Algaba, de Haro
Denmark	Copenhagen	DAHL Law Firm	USA – California	Newport Beach	Curiel & Galván-Duque, S.C.
England	London	Fladgate LLP	USA – Delaware	Wilmington	Stradling Yocca Carlson & Rauth
Estonia	Tallinn	TGS Baltic	USA – District of Columbia	Washington	Connolly Gallagher LLP
France	Paris	Reinhart Marville Torre	USA – Florida	Miami	Epstein Becker & Green, P.C.
Germany	Germany	Kübler GbR (Insolvency Specialist)	USA – Massachusetts	Boston	Shutts & Bowen LLP
Germany	Frankfurt	Mattke Rechtsanwälte (Labour & Employment Specialist)	USA – Michigan	Royal Oak	Davis, Malm & D'Agostine, P.C.
Germany	Frankfurt	Otto Mittag Fontane (Corporate Specialist)	USA – Missouri	St. Louis	Howard & Howard Attorneys PLLC
Germany	Bad Homburg	Wolpert Rechtsanwälte (IP Specialist)	USA – Nevada	Las Vegas	Lewis Rice LLC
Greece	Athens	A&K Metaxopoulos and Partners	USA – New York	New York	Howard & Howard Attorneys PLLC
Hungary	Budapest	Jalsovszky Law Firm	USA – New York	New York	Epstein Becker & Green, P.C.
Ireland	Dublin	HOMS Solicitors	USA – Ohio	Cleveland	Davis & Gilbert LLP
Italy	Rome	EXP Legal – Italian & International Law Firm	USA – Pennsylvania	Philadelphia	McDonald Hopkins LLC
Italy	Milan	Ferrari Pedeferra Boni Studio Legale Associato	USA – Texas	Dallas	Royer Cooper Cohen Braunfeld LLC
Latvia	Riga	TGS Baltic	USA – Washington	Seattle	Torres Law – Customs & Global Trade
Liechtenstein	Schaan	Müller & Partner Rechtsanwälte	South America		
Lithuania	Vilnius	TGS Baltic	Argentina	Buenos Aires	Salaberren & López-Sansón Abogados
Luxembourg	Luxembourg	Bouchoms & Lutgen & Associés	Brazil	São Paulo	KLA - Koury Lopes Advogados
Luxembourg	Luxembourg	Acumum Legal & Advisory	Chile	Santiago	Aninat Schwencke & Cia
Malta	Gzira		Colombia	Bogotá	VGCD Abogados
Netherlands	Groningen	PlasBossinade Advocaten, N.V.	Ecuador	Guayaquil	Jiménez-Carbo, Rodríguez & Associates
Netherlands	The Hague	UdinkSchepel Advocaten B.V.			

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Please fill out the form below and fax to 201.740.9765, and we will contact you promptly regarding membership

CONTACT INFORMATION

Complete Firm Name _____

Contact Name _____

Title _____

Business Address _____

City _____

State/Province _____

Zip/Postal Code _____

Telephone _____

Telephone 2 _____

Fax _____

Fax 2 _____

E-mail _____

Company Website _____

FIRM INFORMATION

Total number of attorneys: _____

Firm practice areas and specialties: _____

Is your firm currently involved in any regional, worldwide or practice area specific network or association? _____

If yes, which networks and associations? _____

Do you have any other information about your firm that you would like us to know?

