

# ILN QUARTERLY

First Quarter 2016



INTERNATIONAL  
LAWYERS  
NETWORK

SAYS...



TO OUR MEMBERS, FOR HELPING US BECOME  
*Shortlisted: Global Network of the Year*  
*by The Lawyer*

## Letter from a Director

Simon Ekins, Fladgate LLP

I am pleased to be able to report on progress across the ILN for the first quarter of 2016.

The ILN goes from strength to strength with new members, deepening relationships and successful conferences.

The progress ILN has made was recently recognised with our Network having been shortlisted for a prestigious global network of the year award by The Lawyer European Awards 2016, which took place at the Hilton Bankside, London on 9 March 2016. It was attended by Lindsay Griffiths, Attilio Ferrari, and Simon Ekins. There are some 170 global legal networks and it is an extraordinary achievement to have been shortlisted for an award.

Volumes of referrals within the Network remain high and there are some exciting new initiatives under discussion. With more than 5,000 lawyers in the Network, opportunities for work sharing remain greater than ever and the board continues to look for further opportunities in other jurisdictions.

Conferences which have been slated for the year ahead are taking place in Tokyo hosted by Abe, Wada and Watanabe, beginning on 31 March, Boston hosted by David Malm & D'Agostine from 2 to 5 June 2016 and Budapest hosted by Jalsovszky Law Firm beginning on 6 October 2016.

Our Director of Global Relationship Management, Lindsay Griffiths, has published an exciting marketing plan building on the Regional Advisor Program started in 2015, further initiatives for the Specialty Groups and other proposals including: ILN membership, new member onboarding and ILN ambassador program. The highly successful educational webinars have continued in this present quarter and there are plans to expand in 2016.

Widening the membership has continued to be a main goal of the network and all members are encouraged to give thought to suitability of potential firms across the globe.

## Coming Up!

Don't miss these ILN and partnership events coming up next quarter!

**March 31-April 2, 2016**  
ILN Asia Pacific Regional Meeting hosted by [Abe Wada & Watanabe](#) - Tokyo, Japan

**June 2-5, 2016**  
ILN Annual Meeting hosted by [Davis Malm & D'Agostine](#)- Boston, Massachusetts

**May 10-11, 2016**  
[5th IP Counsel Exchange](#) San Jose, California

**May 20, 2016**  
[Advanced Strategies to Managing Third Party Corruption Risks](#) - Copenhagen

**June 6-7, 2016**  
[Fraud, Asset Tracing & Recovery Asia](#) - Mandarin Oriental, Hong Kong

[More...](#)

## LL.M Scholarship Opportunities for ILN Members!

Washington University School of Law, a top 20 U.S. law school, offers its Master of Laws (LL.M.) in U.S. Law and its dual Master of Laws in U.S. Law and Transnational Legal Practice online for international attorneys looking to advance their career without leaving their home country. Graduates of the programs are eligible to take the California bar exam.

ILN members are eligible to receive a \$2,500 USD scholarship if they enroll in either of these two innovative LL.M. programs.

[Learn more about this opportunity and about @WashULaw now](#)

## Connect with Your Fellow Members!

We highlighted the following firms in the first quarter of this year:

[Brauneis Klauser Prändl  
Rechtsanwälte GmbH - Austria](#)

[Robinson Sheppard Shapiro \(RSS\)  
- Montreal, Canada](#)

[Abe Wada & Watanabe - Tokyo,  
Japan](#)

For a full list of ILN member firms, click [here](#).



## International Lawyers Network Shortlisted for The Lawyer's Law Firm Network of the Year Award

January 25, 2016 - The International Lawyers Network has been shortlisted as Global Network of the Year by "The Lawyer." The winners of this category will be announced at The Lawyer European Awards 2016 at the Hilton London Bankside Hotel in London, England on Wednesday, March 9, 2016.

This is the first time the category for Global Network of the Year has been included for consideration in the awards. In evaluating submissions, judges looked for evidence of strategic vision, with particular focus on cross-border initiatives, consistent excellence in the delivery of legal services and outstanding talent management.

"We are honored to have the International Lawyers Network shortlisted as Global Network of the Year," said Lindsay Griffiths, Director of Global Relationship Management. "We pride ourselves on innovative marketing strategies and dedication to fostering relationships among our members. We believe this helps set us apart from other worldwide legal networks."

The judging panel included eleven general counsel and twelve senior partners of international law firms.

The full shortlist for Global Network of the Year is:

- Globalaw
- Interlaw
- International Lawyers Network
- Ius Laboris, Labour & Employment Alliance
- L&E Global
- Lex Mundi
- Multilaw

In addition, several ILN member firms were also shortlisted in their respective categories:

- Law firm of the year: Central Europe - Kochanski Zieba & Partners
- Law firm of the year: The Baltics - Tark Grunte Sutkiene
- Law firm of the year: Asia - Zhong Lun

"We are very proud of our three member firms who have been shortlisted in their respective categories. It is a testament to the quality of the firms we have in our Network," said Griffiths. [More...](#)

## News Around the Network

- **Scotland:** [Merger & partnership with Hill Brown Solicitors & Miller Samuel LLP](#)
- **US:** [Steve Parson earns PulteGroup's 2015 MVP Award at Annual Law Summit](#)
- **Worldwide:** [AILFN Board Elections announcement](#)
- **US:** [Lewis Rice Names Nine New Members](#)
- **Hungary:** [Jalovszky launches banking & finance practice group](#)
- **Italy:** [EXP Legal named in Who's Who Restructuring Insolvency 2016](#)

## Making the Most of Your Membership...

Join an ILN Specialty Group!

ILN Specialty Groups provide all member firms with the ability to pool their resources and take advantage of the tremendous strength and depth of their combined expertise. ILN Specialty Groups include:

- [Corporate](#)
- [Cybersecurity & Data Privacy](#)
- [Energy](#)
- [Estates & Trusts](#)
- [International Dispute Resolution](#)
- [Intellectual Property](#)
- [International Tax](#)
- [International Trade](#)
- [Labor & Employment](#)
- [Marketing](#)
- [Medical Device & Drug Manufacturing Litigation](#)
- [Real Estate](#)
- [Restructuring & Insolvency](#)

## Spotlight On the ILN Estates & Trusts Specialty Group

Co-chaired by [Mark Weintraub](#) of [Clark Wilson](#) in Vancouver, Canada and [Marjorie Suisman](#) of [Davis, Malm & D'Agostine](#) in Boston, Massachusetts, the Estates and Trusts Group provides leadership and subject matter expertise on trends, best practices, and current regulatory and legal issues in trusts & estates matters, with the goal of helping ILN members to better serve their clients.

The group has co-presented a two-part series on cross-border issues in estate law between the US and Canada: Part 1 - "[Passport to Trusts & Estates: Canadian Issues for U.S. Estates](#)" and Part 2 - "[Passport to Trusts & Estates: U.S. Issues for Canadian Estates](#)." They also provide updates on trusts & estates matters on their [LinkedIn showcase page](#).

- **Canada:** [Fogler, Rubinoff announces new managing partner](#)

- [Sports Law](#)

To join any of the above groups, email [Lindsay Griffiths](#).

To see a full list of ILN Trusts & Estates contacts, please visit their [ILN website page](#).

[More...](#)

## ***ILN Around the World...***

The ILN Administration and members recently attended The Lawyer's European Awards Dinner, where Zhong Lun Law Firm took home top prize for Law Firm of the Year: Asia. Kochanski Zieba & Partners and Tark Grunte & Sutkiene were both shortlisted for their categories, as was the ILN for Global Network of the Year.



Photo courtesy of The Lawyer

### **About the International Lawyers Network**

The International Lawyers Network is an association of 91 high-quality, full-service law firms with over 5,000 lawyers worldwide. The Network provides clients with easily accessible legal services in 67 countries on six continents. The ILN - where lawyers become friends.

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